***FROM THE DESK OF THE CEO (39/20)***

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*Justin Chadwick 25 September 2020*

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| **“To encourage a greater sense of responsibility in others, emphasise the anticipation of accomplishment, not the penalties for failure”  *Roger Crawford*** |

**FAREWELL TO LIANE ESCH**

Liane joined the CGA over thirteen years ago – as a bookkeeper. At that time CGA had only four staff. Since then the scope and magnitude of work in the finance department has grown enormously, and Liane has just kept going, quietly going about her business in a professional and thorough way. We would like to wish Liane all the best in her retirement, and hope that she and Barry get to enjoy some great travels together in the future.

**DAM LEVELS IN CITRUS REGIONS IN SOUTH AFRICA**

With all export citrus orchards under irrigation, the status of dams in citrus regions at the time of fruit set is important for the 2021 crop. Every week Portia Magwaza, CGA Research Economist, updates the status of these dams (available on [www.cga.co.za](http://www.cga.co.za)). Last week’s report is given below:



There are two regions where dam levels are at a critically low level: The Kouga dam that provides water for the Patensie region is at just 8.4% (last year at this time it was at 40.3%). The Tzaneen dam that provides water to the large Letsitele growing region is at 11.4% - after experiencing some early spring rain (slightly up on last year’s 9.5%).

Growers are hopeful that forecasters predictions of a La Nina and good summer rainfall come true.

**PACKED AND SHIPPED**

As John Edmonds, CGA Information Manager, adjusts actual packed figures to reflect the final predicted exports for 2020; the figure is closing in on 150 million cartons.

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| Million 15 Kg Cartons to end Week 38 | Packed | Packed | Packed | Shipped | Shipped | Original Estimate | Latest Prediction | Final Packed |
| **SOURCE: PPECB/AgriHub** | **2018** | **2019** | **2020** | **2019** | **2020** | **2020** | **2020** | **2019** |
| Grapefruit | 19.9 m | 16.1 m | 15.5 m | 15.4 m | 14.6 m | 16.7 m | 15.6 m | 16.1 m |
| Soft Citrus | 16 m | 18.1 m | 23.4 m | 17.2 m | 22.7 m | 23.3 m | 23.6 m | 18.2 m |
| Lemons | 19.4 m | 21.8 m | 29.2 m | 19.1 m | 24.3 m | 26.4 m | 29.4 m | 22.1 m |
| Navels | 26.5 m | 24.2 m | 26.2 m | 22.2 m | 24 m | 26.5 m | **27.2 m** | 24.3 m |
| Valencia | 49.9 m | 45.5 m | 52.1 m | 38.7 m | 43 m | 50.4 m | **53 m** | 46.8 m |
| **Total** | **131.7 m** | **125.7 m** | **146.4 m** | **112.1 m** | **128.6 m** | **143.3 m** | **148.8 m** | **127.5 m** |